

CAN YOU HELP US CONNECT?

We need a dynamic Masters student to help us tackle a major challenge... have you got what it takes?

MASTER THESIS 2019

Sika doesn't just sell products - we offer our customers technical and customer service that is unrivalled in our industry. Without our chemists, technical product experts, and everyone in the local Sika team we would not be who we are today. But how can we make sure everyone is connected to sales and understands the customer journey?

HOW YOU CAN HELP US...

We are looking for a Masters student who will complete their thesis in 2019. We want you to understand our sales process and explain it in a simple way to help us make sure that it's working for our company. You'll begin by looking at our roofing and flooring departments to make an analysis and proposal for improvements in the logistics and deliveries of these products to our customers.

MAKE A DIFFERENCE

As part of this role you will make a complete analysis of the sales process, by department, and through this breakdown understand the impact and contribution of each of Sika Sweden's teams. Is anyone dropping the ball? And if so where and how? Your presentation and results will help us to improve our customer journey. If you're ready to make a difference contact us on sikahr@se.sika.com



ARE YOU...

- A student in engineering, logistics, industrial finance, or an equivalent subject?
- Able to speak English and Swedish?
- Analytical?
- A problem solver?
- Proactive?

...THEN WE NEED YOU.

SIKA SWEDEN

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BUILDING TRUST

