

RECORD RESULTS FOR PROFIT AND CASH FLOW – SIKA STRONG IN YEAR OF CORONAVIRUS

SIKA INVESTOR PRESENTATION MARCH 2021



1. HIGHLIGHTS



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FINANCIAL HIGHLIGHTS 2020 RECORD RESULTS FOR PROFIT AND CASH FLOW

- Record results
 - Sales growth of 3.4% in local currencies
 - CHF 1,130.5 million EBIT (+7.1%)
 - EBIT margin improved from 13.0% to 14.4%
 - CHF 825.1 million net profit (+8.8%)
 - CHF 1,259.4 million operating free cash flow (+22.7%)
- Key investments
 - 6 new/expanded factories
 - 1 acquisition and 1 extension of partnership
- Further achievements
 - Parex integration successfully completed
 - 83 New patents, 123 Inventions



ESG HIGHLIGHTS 2020 REDUCTION OF CO₂ EMMISSIONS BY 25.9%

-12.1%

waste per ton sold



energy consumption per ton sold

-25.9%

CO₂ emissions per ton sold (20kg, previous year: 27kg) hours of training per employee

10.1



KEY FIGURES RECORD PROFITABILITY

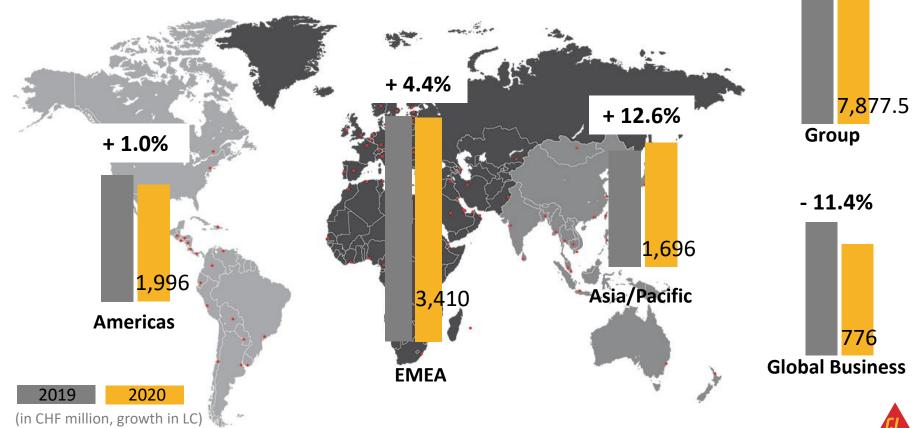
in CHF mn	2019	2020	Δ%
Net sales	8,109.2	7,877.5	- 2.9
Gross margin	53.6%	54.8%	
EBITDA	1,387.6	1,497.6	+ 7.9
EBIT	1,055.1	1,130.5	+ 7.1
Net profit	758.5	825.1	+ 8.8
Operating free cash flow	1,026.1	1,259.4	+ 22.7



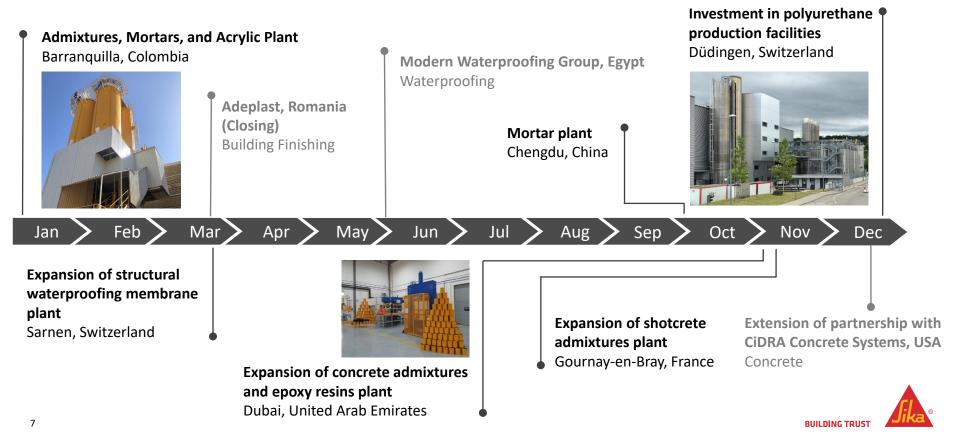
LOCAL CURRENCY GROWTH IN ALL REGIONS 3.4% SALES GROWTH (-2.9% IN CHF) IN 2020



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GAINING FURTHER MARKET SHARE INVESTMENTS IN SIX PLANTS AND ONE ACQUISITION



2. SIKA'S SUCCESS FACTORS IN THE PANDEMIC



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THE IMPACT OF THE PANDEMIC MARCH 2020 TO JANUARY 2021

- Severe COVID-19 wave started in March 2020
- Most of the 100 Sika countries were strongly impacted
- Mid-year, most countries changed their strategy from lockdowns to containment measures. This trend reversed in recent weeks

No Containment Measures

Some Containment Measures

Extreme Containment Measures

Country	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Okt 20	Nov 20	Dez 20	Jan 21
Argentina	48	95	83	65	58	66	58	43	30	35	35
Australia	46	76	55	43	43	43	43	43	38	38	43
Austria	48	83	55	29	19	19	24	36	69	71	86
Belgium	35	81	69	53	36	33	31	53	62	57	52
Brazil	4	46	84	73	55	52	48	38	33	38	33
Canada	53	83	75	53	49	44	46	54	64	67	69
China	47	30	19	14	14	14	10	14	14	19	22
Denmark	43	76	57	43	41	33	33	33	33	50	72
Finland	35	67	65	43	36	24	24	27	38	43	50
France	43	81	69	31	19	19	29	38	76	64	62
Germany	41	74	53	29	19	19	24	38	52	69	81
India	29	92	86	67	67	67	62	55	52	52	54
Indonesia	15	48	52	43	19	19	22	24	24	24	29
Italy	100	100	74	62	48	48	33	43	67	67	57
Japan	33	38	41	31	27	29	27	19	19	19	29
Mexico	4	50	81	72	53	43	43	42	40	40	31
Netherlands	38	76	72	48	38	33	29	45	52	66	81
Norway	46	90	72	50	38	29	33	38	43	43	43
Romania	48	90	77	41	38	38	33	48	67	67	67
Russia	15	59	67	38	34	20	20	20	24	24	24
Saudi Arabia	39	76	76	53	48	48	46	43	43	43	52
South Africa	37	71	71	52	43	39	22	14	14	24	38
South Korea	45	45	38	30	30	10	10	10	10	10	10
Spain	49	95	76	62	43	43	33	41	52	52	52
Sweden	24	43	48	46	41	38	33	33	36	40	48
Switzerland	41	74	55	26	22	24	24	31	43	54	62
Turkey	35	59	69	38	33	38	38	38	38	52	52
United Kingdom	44	86	83	67	52	48	38	41	67	64	86
United States	45	78	63	50	48	48	48	49	54	60	56

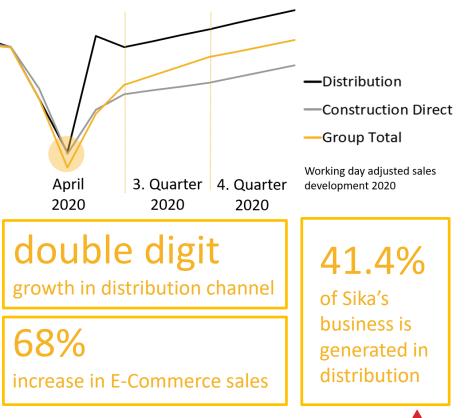
Source: IHS Markit



SIKA'S SUCCESS FACTORS IN THE PANDEMIC HIGHLY RESILIENT DISTRIBUTION BUSINESS

- Booming home improvement
- Sika establishes itself as household brand
- Tailor-made solutions and customer focus for every distribution channel
- Gaining further market share in online sales and e-commerce







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SIKA'S SUCCESS FACTORS IN THE PANDEMIC HIGH RESILIENCE OF REFURBISHMENT

- Structures have to be maintained and projects do not tolerate delay for security reasons
- New regulations and building standards make refurbishment mandatory
- Complexity favor refurbishment over new build
- Sika with strong position in the refurbishment market can optimally serve the growing demand





SIKA'S SUCCESS FACTORS IN THE PANDEMIC HUGE INVESTMENTS IN DIGITALIZATION

- COVID-19 has accelerated digital and e-commerce boom
- Many new data centers as backbone of digital economy
- Strict safety standards and highest requirements for building materials drive demand for Sika solutions



Over 200

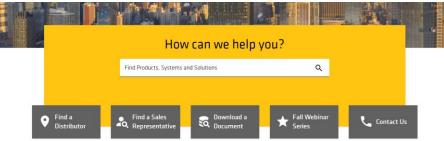
data center projects worldwide under constuction in 2020 Sika offers solutions from basement to roof, like waterproofing, fire protection, protection against electrostatic charge, or cool roofs





SIKA'S SUCCESS FACTORS IN THE PANDEMIC STRONG CUSTOMER FOCUS

- Decentralized organisations can quickly adapt to local situation
- Strong, locally managed teams
- Close to projects and close to customers
- Already close contact with customers was further intensified during pandemic
 - Daily calls and personal contact
 - More than 150,000 customers trained in webinars





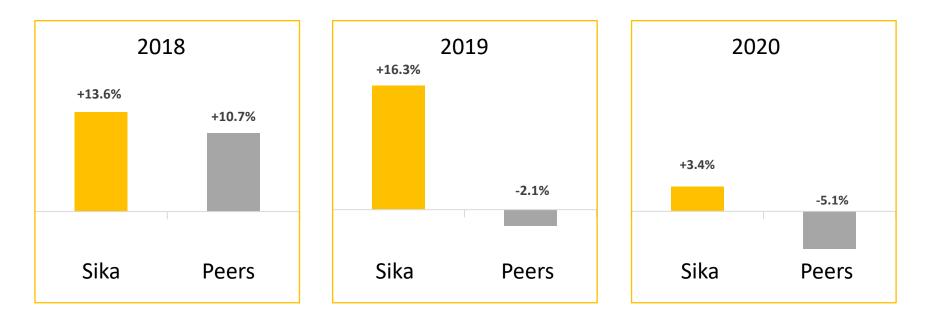
Sika France Team E-commerce with customer



Sika Kenya Team Sales with customer



SIKA'S SUCCESS FACTORS IN THE PANDEMIC SIKA CLEARLY OUTPERFORMS COMPETITORS





Notes: Growth in constant currencies

PAREX INTEGRATION SUCCESSFULLY COMPLETED DURING PANDEMIC



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PAREX INTEGRATION SUCCESSFULLY COMPLETED MOVING FORWARD AS ONE STRONG COMPANY

- Integration of Parex successfully completed
- 23 countries with fully integrated teams working together to achieve results
- Synergy guidance overachieved: CHF 55 million annual synergies in 2020
- Integration of 9 brands completed, 22 brands to be fully integrated in 2-4 years

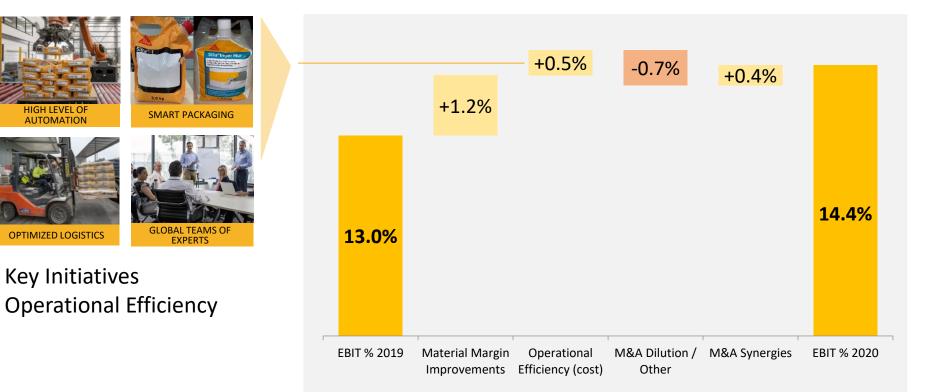


OPERATIONAL EFFICIENCY INCREASED DURING PANDEMIC



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OPERATIONAL EFFICIENCY INCREASED DURING PANDEMIC STRATEGIC LEVERS DRIVING IMPROVEMENT





OPERATIONAL EFFICIENCY INCREASED DURING PANDEMIC EXAMPLES WITH STRONG IMPACT

US Supply Chain Alignment

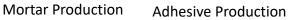


Waste Reduction

Programs to reduce direct manufacturing waste







Admixture Production

Energy Reduction Projects

Programs focusing on energy reduction







Sand Drying

Membrane Production

Compressed Air

Formulation Efficiency

Simplify and optimize similar formulations





Optimize Formulation Design

RESILIENT GROWTH STRATEGY 2023 DESPITE PANDEMIC



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RESILIENT STRATEGY – MAJOR MEGATRENDS SUPPORTING GROWTH FURTHER ACCELERATION DESPITE PANDEMIC



Technological Progress



Climate Change and Scarcity of Resources



Urbanization



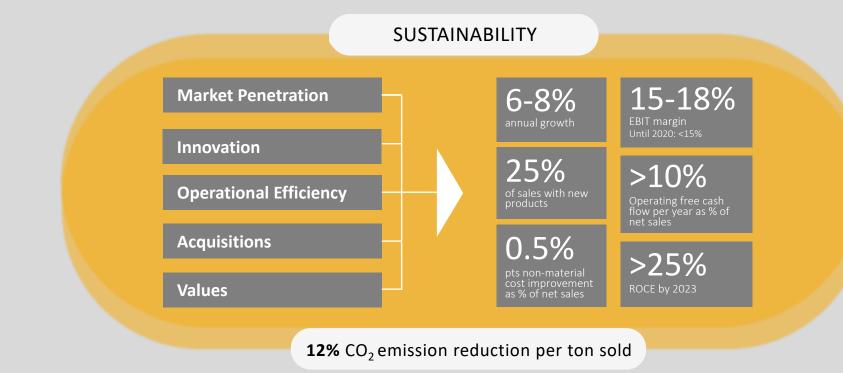
Demographic Change



Dynamic Economy



RESILIENT GROWTH STRATEGY 2023 STRATEGIC TARGETS CONFIRMED DESPITE PANDEMIC



RESILIENT GROWTH STRATEGY ACCELERATED AUTOMATION IN THE BUILDING INDUSTRY

- Increasing demand for shorter construction time and shortage of qualified labor favors modular construction
- Sika is advancing modular construction with its products and solutions
- Limited CO₂ emission impact for population in urban and dense areas

+7% global growth in modular building

Up to **50%** time saving over entire construction period

Singapore is forerunner in modular building. In order to accelerate industrialization of construction, authorities explicitly require use of modular elements on sites.

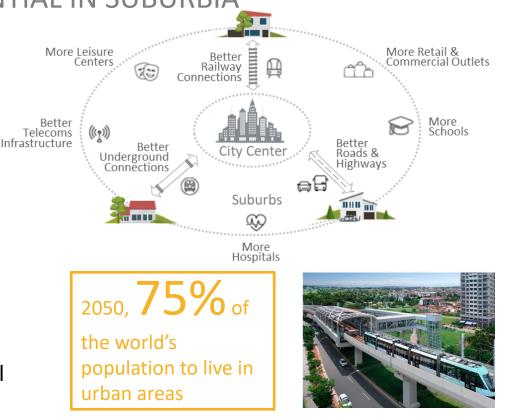


Avenue South Residences in Singapore, the world's highest building made of modular elements



RESILIENT GROWTH STRATEGY UNLOCKING ADDITIONAL POTENTIAL IN SUBURBIA

- Urbanization trend to continue
- Big cities remain highly attractive, suburban centers are becoming more important in developed industrialized countries
- Need for housing and infrastructure facilities to increase in megacities and their suburbs
- Companies will not transition to 100% home office mid-term
- Even if less people will be working in office buildings, social distancing requirements will remain, and space will be needed



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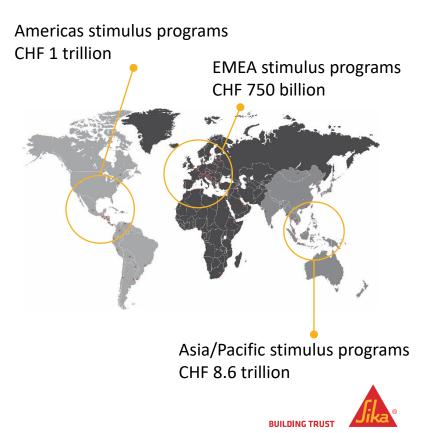
RESILIENT GROWTH STRATEGY CHF 10 TRILLION PLANNED STIMULI FOR CONSTRUCTION

- Extensive infrastructure programs stimulate economies around the globe
- Thanks to its expertise and product portfolio for new construction, refurbishment, and the e-vehicle sector Sika is ideally positioned to benefit from this growth potential
- Government initiatives in many countries lead to climate-related legislation

Investments in the areas of:

- Transportation infrastructure
- Urban development
- Bridges (full range of repair, strengthening, waterproofing, grouting, and protection solutions)
- Renewable energy (wind energy, benefit from various OEM onshore grout validations)
- Mining

- Public buildings, such as hospitals and schools
- IT infrastructure, such as data centers (full range of roofing, waterproofing, fire protection, S&B, and flooring solutions)
- Water and sewage facilities (full range of repair, waterproofing, and protection solutions)



3. FINANCIAL RESULTS 2020



FINANCIAL HIGHLIGHTS 2020

- Net sales: CHF 7,877.5 million (+3.4% in LC, -2.9% in CHF)
- Record profitability on all levels:
 - EBITDA: CHF 1,497.6 million (+7.9%)
 - EBIT: CHF 1,130.5 million (+7.1%) or 14.4% of net sales (up from 13.0% in PY)
 - Net Profit: CHF 825.1 million (+8.8 %)
- Earnings per share (EPS) increased 9.8% to CHF 5.82 (undiluted)
- ROCE at 16.6%, impacted by acquisitions
- Very strong cash generation:
 - OFCF of CHF 1,259.4 million
 - Up by CHF 233 million or 22.7% vs. PY record
- Strong deleveraging profile

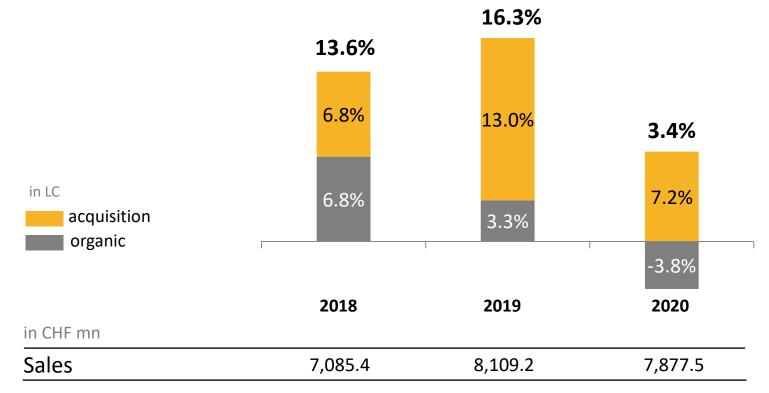


SALES 2020 3.4% GROWTH IN LOCAL CURRENCIES

n CHF mn	2019	2020					
Net sales	8,109.2	7,877.5					
						7.2%	-6.3%
Organic growth		-310.5		-3.8%	6		
Acquisition effect		+580.6	8,109				
Currency effect		-501.8					
			2019	Org.		Acq.	FX



SALES DEVELOPMENT 2018 TO 2020 3.4% GROWTH IN LOCAL CURRENCIES IN 2020



In 2020, sales growth of acquired businesses since initial consolidation is included in organic growth.

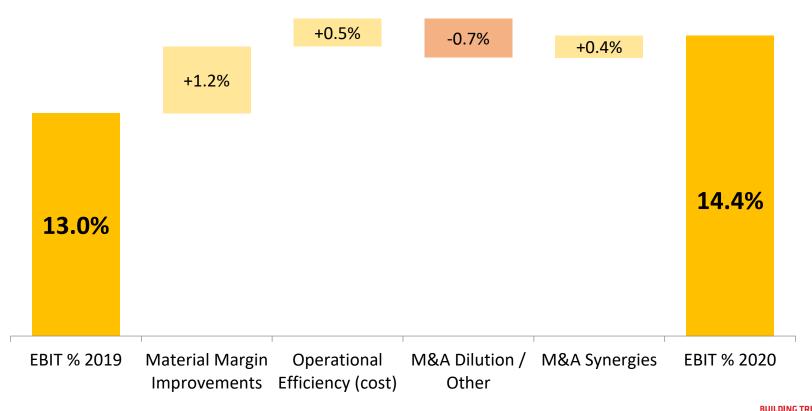


INCOME STATEMENT PROFITABILITY GROWTH ACROSS THE BOARD

in CHF mn	2019	NS	2020	NS	Growth
Net sales	8,109.2	100%	7,877.5	100%	-2.9%
Gross result	4,344.0	53.6%	4,314.8	54.8%	-0.7%
Personnel costs	-1,544.3	-19.0%	-1,525.9	-19.4%	-1.2%
Other OPEX	-1,412.1	-17.5%	-1,291.3	-16.4%	-8.6%
EBITDA	1,387.6	17.1%	1,497.6	19.0%	7.9%
Depreciation and amortization	-332.5	-4.1%	-367.1	-4.6%	10.4%
EBIT	1,055.1	13.0%	1,130.5	14.4%	7.1%
Financial expenses	-88.5		-70.1		-20.8%
Income taxes	-208.1		-235.3		13.1%
Net profit	758.5	9.4%	825.1	10.5%	8.8%
Tax rate		21.5%		22.2%	
Non-material costs	-3,288.9	-40.6	-3,184.3	-40.4	-3.2%



EBIT IMPROVEMENT 2020 STRATEGIC LEVERS DRIVING IMPROVEMENT



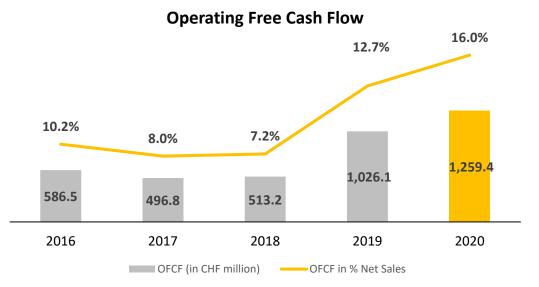


CONSOLIDATED BALANCE SHEET SIGNIFICANT REDUCTION OF NET DEBT

in CHF mn	31.12.2019	31.12.2020	Δ%
Cash and cash equivalents	995.1	1,318.7	32.5
Other current assets	2,474.8	2,315.9	-6.4
Current assets	3,469.9	3,634.6	4.7
Non-current assets	6,489.8	6,159.4	-5.1
Total assets	9,959.7	9,794.0	-1.7
Current liabilities	1,604.2	1,606.4	0.1
Bonds (current)	208.8	218.7	4.7
Bonds (non-current)	3,816.0	3,602.4	-5.6
Other non-current liabilities	1,169.5	1,078.5	-7.8
Total liabilities	6,798.5	6,506.0	-4.3
Equity including minorities	3,161.2	3,288.0	4.0
Total liabilities and equity	9,959.7	9,794.0	-1.7
Net debt	3,407.8	2,855.8	-16.2
ROCE	19.2%	16.6%	



OPERATING FREE CASH FLOW DEVELOPMENT STRONG CASH CONVERSION



- 2020 operating free cash flow at 16.0% of sales
- Higher profitability and lower CapEx
- NWC reduction of CHF 124 million (vs. CHF 88 million decrease in previous year)

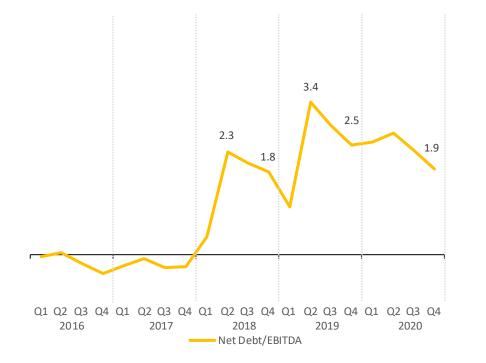


CASH FLOW STATEMENT RECORD OPERATING FREE CASH FLOW

in CHF mn	2019	2020
Cash flow from operating activities	1,213.9	1,372.4
CapEx/sale of assets	-187.8	-113.0
Operating free cash flow	1,026.1	1,259.4
Acquisitions/financial assets	-1,743.1	-139.1
Free cash flow	-717.0	1,120.3
Cash flow from net financing activities	827.6	-769.0
Exchange differences	-29.5	-27.7
Net change in liquid funds	81.1	323.6



NET DEBT/EBITDA DEVELOPMENT (AS REPORTED) STRONG DELEVERAGING PROFILE



- De-leveraging well on track
- Strong cash conversion in 2019/2020 led to significant leverage reduction from peak in 2019 (3.4x in June 2019)
- Net debt decreased by CHF 550 million in 2020
- 2020 Net Debt/EBITDA as well as FFO/Net Debt ratio fully commensurate with A- rating



DIVIDEND BOARD OF DIRECTORS PROPOSES 8.7% DIVIDEND INCREASE

Dividend payment of CHF 2.50 per share (+8.7% vs. previous year)

in CHF mn	2019	2020
Group profit (after minorities)	751.9	824.5
Dividend out of retained earnings	326.1	354.5
Dividend per share	2.30*	2.50*
Total payout ratio	43.4%	43.0%

*in CHF



4. SIKA AS ENABLER



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SIKA AS ENABLER FOR A SUSTAINABLE FUTURE

Construction 40% of global CO₂ emissions attributable to construction and building sector

Automotive

Road traffic responsible for fifth of global greenhouse gases

Huge opportunity as potential for progress is immense

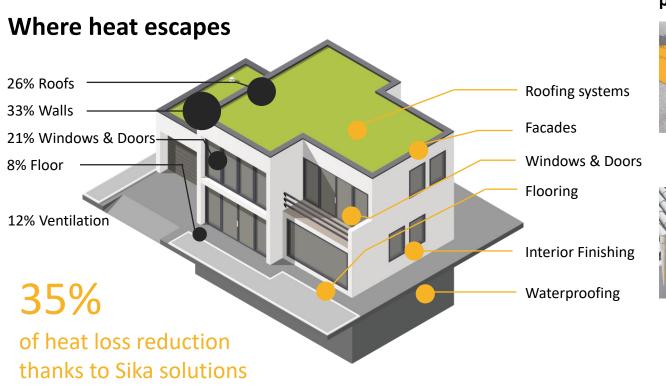
Sika possesses the solutions and innovative strength to enable the necessary transformation







SIKA AS ENABLER HEAT LOSS REDUCTION BY 35%



Examples of Sika applications and products for sustainable buildings







SIKA AS ENABLER SAVING RESOURCES WITH INNOVATIVE ROOFING SOLUTIONS

- Sika Sarnafil[®] AT is first *Cradle to Cradle Certified[™]* Membrane worldwide
- Recycling of roof membranes saves resources and reduces burden on climate
- Used roof membranes are retrieved and processed into granular material. Recycled material then flows into production of new roofing materials.
- Circular economy and closing material cycles









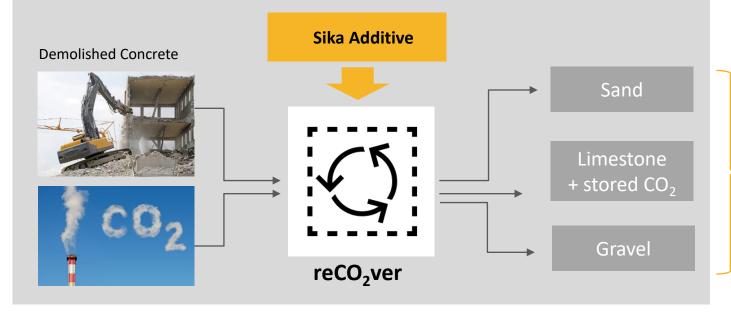
SIKA AS ENABLER CLEAN WATER FOR MILLIONS OF PEOPLE

- Demand for drinking water and wastewater treatment facilities is increasing rapidly
- Sika has innovative solutions to protect water quality in these facilities



SIKA AS ENABLER reCO₂ver – CONCRETE RECYCLING

Sika's new patented recycling process for used concrete



Sika's new recycling process for used concrete separates the components completely.

 They can be re-used for new concrete.

This further reduces environmental footprint of building structures.



SIKA AS ENABLER SUSTAINABILITY ASSESSMENT SCORES – SIKA IN TOP CLASS

ESG Evaluation



A higher score indicates better sustainability

S&P Global Ratings

- Leading sustainability position of Sika confirmed by latest S&P ESG Evaluation results
- Sika is included in the MSCI Switzerland ESG Leaders Index
- Placing great importance in constantly improving in all ESG assessments; such as the analyses from Sustainalytics and ISS ESG, and the assessment by CDP and DJSI



COMMUNITY ENGAGEMENT STRONG GLOBAL ENGAGEMENT DURING THE PANDEMIC

Education



Library Project, China

- 6th year
- Donation of over 94,000 books

- Kovive Child welfare organization, Switzerland
- 235 beneficiaries

Infrastructure



Zona Cero, Chile

- Involvement in the project of the university
- Modular construction of hospitals

Water and climate



Rebuilding together, USA

- For over 10 years
- Sponsor of the community service day

+656.7%

direct beneficiaries of the Community Engagement Program +22.8%

more community projects sponsored

1,119

working days of volunteering work by Sika employees



5. OUTLOOK



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OUTLOOK GLOBAL BUSINESS & INDUSTRY

- Recovery of automotive markets ongoing with China reaching pre-COVID level while North America and Europe still in a slow catch-up mode. High volatility and uncertainties related to supply chain disruptions, lockdowns and consumer confidence.
- Strong automotive pipeline in projects and nominations fueling over-proportional sales growth in 2021 and beyond. 25% of new nominations are battery e-vehicles and 10% are pure e- solutions (battery cells, battery box, charger, e-motor).
- Continuation of strong demand for renewable energy market as well as modular construction which fuels growth for adhesives, sealants and acoustic solutions.
- Home appliances and building components market to further benefit from distribution and home improvement trends of end consumers.
- Sika Global Business & Industry well positioned to outperform market:
 - Strong development of full electric and hybrid vehicles (car, bus and truck) which offers additional 20%-40% sales potential
 - Leverage of global market needs in automotive, transportation, renewable energy, home appliance and building components with a full-range offering
 - Leading footprint with centers of excellence in all key markets









OUTLOOK AMERICAS

- COVID remains a challenge; but Sika learnt to deal with it and adapted strategy to "go where the money is".
- Area outlook: Canada with another good year, US with a slower start but then accelerating, LATAM led by Brazil, Peru and Chile showing strong performance despite continuously challenging environments.
- Distribution, Retail and E-Commerce business will continue to contribute overproportional sales and EBIT growth.
- Post COVID project focus: infrastructure (NYC airports, CA water tunnels, TX speed train), data centers (Currently involved in 15 projects in the US and 10 in Canada), distribution centers (tracking more than 100 projects alone in the US), hospitals, pharma, food & beverage.
- Other important Americas business initiatives: tunneling & mining, building finishing, Wind, Modular Buildings, 3D printing.
- Operational focus: Operational Efficiency and Sustainability (CO₂ reduction), both initiatives with further positive impacts on sales, environment and profitability.
- High focus on people development and talent management.



Specification selling



Distribution / Retail



OUTLOOK EMEA

- Recovery of construction business in most markets expected, especially in infrastructure with promising project pipeline across areas.
- Proactive specification- and cross-selling to be early engaged in major projects (new build and refurbishment). Sell value and differentiate.
- Further extension of distribution business with systematic marketing, win market shares in Eastern Europe, particularly Russia with recent acquisition of Kreps.
- Expand online business in additional countries across the region (including Pure Internet Players).
- Win further applications in Industry, benefit from integration of Advanced Resins in local organizations, further develop modular buildings – 'Sika as enabler'.
- Further rollout of Africa strategy with new plants for capacity increase.
- Integration of Adeplast, Parex, MWP well on track with further synergies.
- Operational efficiency and sustainability projects across the region.
- People: increase gender diversity and empower internal talents.



Several big railway projects in Norway



Bernabeu stadium Real Madrid



Marketing campaign for online business



OUTLOOK ASIA/PACIFIC

- Significant recovery in economic momentum with easing of pandemic related lockdowns and travel restrictions throughout most of APAC particularly in Southeast Asia and India.
- China leads the recovery with expansion of retail ecosystem along with accelerated crossselling activities. Infrastructure and Commercial construction remain strong.
- Distribution business to continue strong growth from H2 2020 with strategic initiatives in China, Southeast Asia, Pacific and India with "Sika Retail Leadership Journey".
- Strengthening existing KPM/KSM organization to drive specification and cross-selling into Mega projects within the region for Infrastructure, Electronics, Data Centers, etc.
- Strong Innovation initiatives in Target Market Industry will drive growth in Wind, E-Mobility, FFI and Transportation.
- Increased Digitalization activities to improve customer centricity and overall efficiency.
- Capacity Expansion and Automation initiatives in Mortars, Sealants, Epoxies and PU to optimize supply chain in numerous countries across the region.
- Clear Operational Efficiency and Sustainability initiatives for all countries to increase productivity/profitability while reducing CO₂ footprint.
- Talent management and Training & Development as clear focus to support growth and improve the lives of employees and their families.



Kra Bao Tunnel, Thailand



Forrestfield Airport Link, Australia

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STRONG OUTLOOK 2021 CONTINUATION OF GROWTH STRATEGY 2023

- Confirmation of 2023 strategic targets for sustainable, profitable growth
- Outlook 2021:
 - Sales growth of 6%-8% in local currency expected
 - Over-proportional EBIT increase expected for the year
 - EBIT margin to reach for the first time 15%





THANK YOU FOR YOUR ATTENTION



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FORWARD-LOOKING STATEMENT

This presentation contains certain forward-looking statements. These forward-looking statements may be identified by words such as 'expects', 'believes', 'estimates', 'projects', 'intends', 'should', 'seeks', 'future' or similar expressions or by discussion of, among other things, strategy, goals, plans or intentions. Various factors may cause actual results to differ materially in the future from those reflected in forward-looking statements contained in this presentation, among others:

- Fluctuations in currency exchange rates and general financial market conditions
- Interruptions in production
- Legislative and regulatory developments and economic conditions
- Delay or inability in obtaining regulatory approvals or bringing products to market
- Pricing and product initiatives of competitors
- Uncertainties in the discovery, development or marketing of new products or new uses of existing products, including without limitation negative results of research projects, unexpected side-effects of pipeline or marketed products
- Increased government pricing pressures
- Loss of inability to obtain adequate protection for intellectual property rights
- Litigation
- Loss of key executives or other employees
- Adverse publicity and news coverage

Any statements regarding earnings per share growth are not a profit forecast and should not be interpreted to mean that Sika's earnings or earnings per share for this year or any subsequent period will necessarily match or exceed the historical published earnings or earnings per share of Sika.

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